

Downtown Projects Update

November 18, 2015



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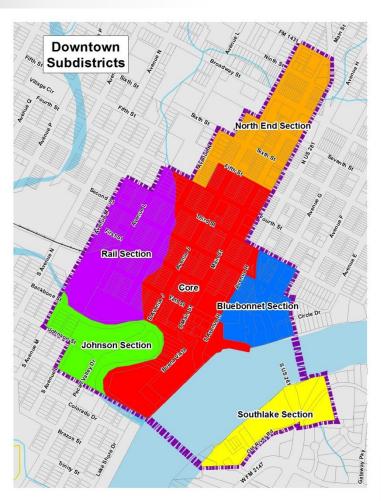


TIMELINE OF WORK COMPLETED

- February 2012 Downtown Master Plan Adopted
- December 2013 Downtown TIRZ Approved
- January June 2014 Properties Acquired by EDC
- July 2014 Stakeholder Visioning Sessions
- January 2015 Initial Concept Plans Prepared by Cobalt/Adams
- March 2015 PKF Study Completed (Hotel / Conference Center Feasibility)
- August 2015 Cobalt Completes Financial Feasibility Study
- October 2015 Initial Interviews with Prospective Developers



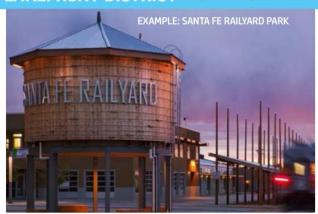
SCOPE







LAKEFRONT DISTRICT DESTINATION PARK











LAKEFRONT DISTRICT BOARDWALK & FLOATING PAVILION









LAKEFRONT DISTRICT AMPITHEATRE









LAKEFRUNT DISTRICT BEACH











LAKEFRONT DISTRICT PEDESTRIAN BRIDGE











LAKEFRUNI DISTRICI HOTEL & CONFERENCE CENTER













CONCEPTS





CONCEPTS





FEASIBILITY STUDY HIGHLIGHTS

- Hotel/Conference Center 150 rooms, 12,000 sf of meeting space
- Residential primarily western edge of Downtown, some higher-end in the core
- Retail destination-oriented; multiple sectors have leakage
- Office difficult to measure, but incremental, organic growth is probably preferable to speculative activity on a large scale
- Parking combination of on-street and, later, structured



INTEGRATION





PROJECTED IMPACTS

- More than \$1.5 million in Hotel Occupancy Tax Revenue over the first 5 years of operation (based on initial occupancy of 60%, ADR of \$131.00 and REVPAR of \$78.24)
- TIF revenues to the TIRZ Board: \$702,760
- TIF revenues to the City (General Fund): \$234,253



NEXT STEPS

- EOY 2015 Developer Selection
- Ongoing Public Realm Improvements (funded first by EDC, then by TIRZ revenue)
- Ongoing Residential, Retail Development



Questions?